

CAPABILITY STATEMENT

Integrated Solutions. One Trusted Partner.

PC Empire Limited is a multidisciplinary African enterprise delivering integrated solutions across infrastructure, civil engineering, procurement, logistics, agribusiness, technology and industrial supply – coordinated through one accountable structure from requirement definition to documented delivery.

07

Integrated capability lines

Coordinated under one commercial structure.

05

Global sourcing regions

Africa, Europe, North America, Middle East, Asia.

40+

Supply categories

From civil materials to enterprise technology.

06

Methodology stages

Applied to every engagement, regardless of size.

100%

Documented awards

Written evaluation behind every commercial decision.

01

Accountable interface

One coordinator across the whole requirement.

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CORPORATE POSITIONING

Complex Requirements Demand Integrated Thinking.

Infrastructure requires engineering. Engineering requires materials. Materials require procurement. Procurement requires logistics. PC Empire was built around this interconnected reality.

From our base in Ghana, we connect local market knowledge with regional execution capability and international supply networks to support organisations navigating complex projects, operational requirements and growth opportunities. Our business model brings together technical services, commercial sourcing, logistics coordination and project delivery under one accountable structure.

GOVERNANCE DISCIPLINES

Single Point of Accountability

One named coordinator carries the requirement across every capability line, from definition to close-out.

Documented Decisions

Specifications, evaluations, awards and deliveries are recorded so the client can defend every step internally.

Lead Time Before Price

Availability and delivery risk are established before commercial award, not discovered afterwards.

Landed-Cost Discipline

Freight, duty, handling and inland movement are priced at sourcing so budgets hold at delivery.

Programme Alignment

Supply is sequenced to the client's programme, protecting site access, storage and cash exposure.

Escalation by Design

Exception routes and decision owners are agreed at mobilisation rather than improvised under pressure.

DELIVERY PRINCIPLE

Responsibility does not transfer at the port, at the purchase order, or at the site gate. It stays with one accountable organisation until the requirement is met and documented.

CAPABILITY LINES

Seven Lines. One Commercial Interface.

01

Construction & Infrastructure

Buildings, infrastructure and site delivery coordinated end to end.

Buildings & Structures · Infrastructure · Project Coordination · Materials Procurement · Civil Works · Equipment Support

02

Civil Engineering

Earthworks, drainage and civil delivery aligned to project programmes.

Earthworks & Site Preparation · Drainage & Water Management · Roads & Access Works · Concrete & Structural Works · Plant & Equipment Mobilisation · Technical Supervision Support

03

Procurement & Supply

Multi-category sourcing from local and international supply markets.

Construction Materials · Industrial Equipment · Electrical & Mechanical Products · Agricultural Machinery · Information Technology · Telecommunications Equipment

04

Logistics & International Trade

Freight, clearance and delivery coordination across trade corridors.

International Freight Coordination · Import & Export Support · Customs Documentation Support · Inland Transport & Distribution · Warehousing Coordination · Project & Heavy Cargo Logistics

05

Agriculture & Agribusiness

Mechanisation, inputs, sourcing and supply-chain support.

Agricultural Equipment & Mechanisation · Crop Solutions · Livestock Solutions · Agricultural Inputs · Commodity Sourcing · Agricultural Logistics

06

Technology & Communication

Enterprise computing, connectivity and digital infrastructure.

Enterprise Computing · Technology Procurement · Networking & Connectivity · Communication Systems · Structured Cabling · Business Software

07

Industrial & Institutional Solutions

Mining, industrial and public-sector supply and project support.

Industrial Tools · Pumps · Generators · Electrical Equipment · Mechanical Components · PPE

+

Coordinated Together

Any combination of the seven lines can be packaged into a single scope, priced on landed cost and delivered under one coordinator.

WHO WE SERVE

Institutional Clients With Non-Negotiable Delivery Dates.

Our clients operate under audit, programme and budget scrutiny. Each engagement is structured so requirements, awards and deliveries can be defended internally.

Government & Public Institutions

Infrastructure, procurement, technology, equipment and programme-support requirements.

Multinational Businesses

Local sourcing, market coordination, procurement, infrastructure and operational support.

Construction & Real Estate Groups

Materials, equipment, civil works, procurement and project logistics.

Industrial & Mining Operators

Equipment, specialist procurement, technical supply, technology and logistics.

Agribusinesses

Mechanisation, equipment, inputs, supply-chain support and agricultural trade.

Development Organisations

Programme procurement, logistics, technology, agriculture and infrastructure support.

Technology & Telecommunications Organisations

Enterprise technology, communications infrastructure, sourcing and deployment.

International Manufacturers & OEMs

Local market relationships, supply partnerships and commercial opportunities across Ghana and West Africa.

WHY AN INTEGRATED PARTNER

One Commercial Relationship

Multiple capabilities can be coordinated through one accountable organisation.

Local Market Understanding

Ghanaian roots provide valuable knowledge of local commercial and operating conditions.

International Sourcing

Client requirements can be connected with appropriate supply markets beyond Ghana where necessary.

Multidisciplinary Capability

Engineering, procurement, logistics, agriculture and technology can work together.

Responsive Execution

Our structure is designed around practical commercial requirements rather than rigid departmental boundaries.

Partnership Mindset

We aim to create long-term commercial relationships rather than one-off transactions.

INTEGRATED DELIVERY METHODOLOGY

One Process. Six Stages. Named Accountability.

Every engagement – a single transaction or a multi-category programme – runs through the same documented sequence. Each stage produces a deliverable and carries a named owner.

01 Requirement Definition Establish exactly what is being delivered, to what standard, by when.	ACTIVITIES • Technical and commercial requirement review • Specification and acceptable-equivalent definition • Programme, milestone and dependency mapping • Risk, compliance and documentation expectations	STAGE DELIVERABLE Signed requirement schedule with specifications, milestones and acceptance basis. ACCOUNTABILITY Engagement lead owns the schedule; nothing is sourced against an undefined requirement.
02 Sourcing Strategy Decide which supply markets serve each category, and on what commercial basis.	ACTIVITIES • Local versus international market assessment • Supplier identification, vetting and capacity review • Incoterms, lead-time and landed-cost modelling • Consolidation opportunities across categories	STAGE DELIVERABLE Category-by-category sourcing plan with lead times and landed-cost basis. ACCOUNTABILITY Procurement lead signs the plan; lead time is agreed before award, never discovered after it.
03 Commercial Evaluation Award on total delivered value rather than headline unit price.	ACTIVITIES • Like-for-like quotation against a single specification • Technical compliance and warranty assessment • Commercial negotiation and payment structuring • Written evaluation record for each award	STAGE DELIVERABLE Evaluation record and award recommendation, auditable end to end. ACCOUNTABILITY Every award carries a written justification the client can present internally.

INTEGRATED DELIVERY METHODOLOGY (CONTINUED)

Sourcing Through Assurance.

04 Mobilisation & Execution Convert awards into movement — plant, people and materials in the right sequence.	ACTIVITIES • Order placement and supplier expediting • Plant, equipment and site-resource mobilisation • Civil and technical works coordination • Progress reporting against milestones	STAGE DELIVERABLE Mobilisation programme with weekly progress and exception reporting. ACCOUNTABILITY One coordinator holds the programme; escalation paths are named before work starts.
05 Logistics & Delivery Move goods from source to site without gaps in ownership.	ACTIVITIES • Freight booking and consolidation • Documentation preparation and clearance support • Inland transport, warehousing and sequencing • Delivery confirmation and receipt records	STAGE DELIVERABLE Delivery schedule with confirmed receipts and landed-cost reconciliation. ACCOUNTABILITY Responsibility does not transfer at the port; it ends at the client's gate.
06 Assurance & Close-Out Prove the requirement was met and leave the client with a record.	ACTIVITIES • Specification verification and defect handling • Documentation, warranty and asset-record hand-over • Commercial reconciliation and final reporting • Post-delivery support and replenishment planning	STAGE DELIVERABLE Close-out pack: delivery records, documentation, warranties and reconciliation. ACCOUNTABILITY Engagement closes on documentation, not on invoice.

PROOF & CREDENTIALS

Positioning Is Only Credible When It Is Measurable.

Registrations, commercial standing and outcomes recorded against live engagements – not projections.

REGISTRATIONS & STANDING

Registered Limited Company

PC Empire Limited is incorporated in Ghana and operates as a registered limited liability company.

Statutory Tax Registration

Registered for statutory tax obligations, enabling compliant institutional and public-sector invoicing.

Public-Sector Tender Capability

Structured to respond to institutional tenders with the documentation and traceability those processes require.

Import & Export Documentation

Experienced in commercial and shipping documentation across Ghanaian ports of entry.

Supplier & Manufacturer Relationships

Direct engagement with manufacturers, distributors and specialist suppliers across five sourcing regions.

Insurance & Liability Cover

Commercial cover is confirmed per engagement in line with client and project requirements.

QUANTIFIED ENGAGEMENT OUTCOMES

Multiple providers reduced to one commercial relationship

Vendor interfaces consolidated
Commercial construction and procurement engagement, Accra.

7 departmental categories run through one sourcing process

Requirement categories unified
Institutional equipment supply engagement, Greater Accra.

4 categories delivered on the seasonal calendar across 3 sites

Supply aligned to production
Agricultural mechanisation support engagement, Ashanti Region.

3 international markets served through 1 accountable scope

Import chain simplified
Industrial supply and specialist sourcing engagement, Western Region.

ENGAGEMENT CASE STUDY · ACCRA, GHANA

Commercial Construction & Procurement Engagement

PC Empire supported a commercial construction requirement through coordinated sourcing of building materials, equipment and associated logistical support, complementing physical project execution with a single accountable supply relationship.

CLIENT PROFILE

Commercial property developer (identity withheld)

CAPABILITIES

Construction · Procurement · Logistics

THE PROBLEM

- The developer was managing separate contracts for materials, plant hire and haulage, with no single party accountable for arrival on site.
- Material lead times were being discovered after award rather than during specification, creating repeated programme slippage.
- Site teams were absorbing commercial administration that belonged upstream of construction.

THE APPROACH

01 Requirement consolidation

Bills of quantity, plant needs and consumables were consolidated into one sourcing schedule mapped against the construction programme.

02 Supplier evaluation

Local and imported options were evaluated on landed cost, lead time and technical compliance rather than unit price alone.

03 Mobilisation & sequencing

Deliveries were sequenced to construction milestones so that storage, access and cash exposure stayed controlled.

04 Delivery accountability

One PC Empire coordinator held responsibility from purchase order through gate receipt and documentation.

TIMELINE

Weeks 1–2

Requirement definition

Scope review, specification alignment and sourcing schedule.

Weeks 3–6

Sourcing & award

Supplier evaluation, commercial negotiation and order placement.

Weeks 6–10

Mobilisation

Plant mobilisation, first material tranches and site coordination.

Weeks 10–24

Delivery & support

Scheduled deliveries, replenishment and close-out documentation.

SCOPE DELIVERED

- Structural and finishing materials
- Earthworks and civil support
- Plant and equipment mobilisation
- Supplier and subcontract coordination
- Inland haulage and site delivery
- Documentation and delivery records

RESULTS

1

Commercial interface replacing multiple providers

9

Supply categories coordinated under one schedule

100%

Deliveries recorded with traceable documentation

The client worked through one coordinated commercial relationship, with procurement decisions made against the construction programme instead of behind it.

ENGAGEMENT CASE STUDY · GREATER ACCRA, GHANA

Institutional Equipment Supply Engagement

A multi-category requirement covering operational equipment, technology hardware and consumables was coordinated through structured sourcing, commercial evaluation and scheduled delivery, giving the institution a traceable procurement record.

CLIENT PROFILE

National public-sector institution (identity withheld)

CAPABILITIES

Procurement · Technology · Logistics

THE PROBLEM

- Requirements arrived from several departments in inconsistent formats, making comparison and consolidation difficult.
- Audit expectations demanded a documented trail from specification through evaluation to delivery.
- Some categories had no reliable local supply, requiring international sourcing within institutional timelines.

THE APPROACH
01 Specification normalisation

Departmental requests were translated into standard technical specifications with acceptable equivalents defined in advance.

02 Structured sourcing

Local and international suppliers were invited against identical specifications to enable direct commercial comparison.

03 Commercial evaluation

Offers were assessed on compliance, warranty, support and landed cost, with a written evaluation record for each category.

04 Scheduled fulfilment

Deliveries were phased by department readiness, with receipt confirmation and asset documentation at each drop.

TIMELINE
Weeks 1–3
Requirement intake

Consolidation of departmental requirements and specifications.

Weeks 4–8
Sourcing

Supplier identification, quotation and technical clarification.

Weeks 9–11
Evaluation & award

Commercial evaluation, documentation and order placement.

Weeks 12–20
Delivery

Phased delivery, receipt confirmation and record hand-over.

SCOPE DELIVERED

- Operational equipment
- Enterprise computing and endpoints
- Communications equipment
- Technical consumables
- International sourcing
- Delivery scheduling and documentation

RESULTS**7**

Requirement categories consolidated into one process

3

Supply markets engaged against identical specifications

100%

Award decisions supported by written evaluation

Procurement became structured, traceable and defensible, with one organisation accountable for both commercial evaluation and physical delivery.

ENGAGEMENT CASE STUDY · ASHANTI REGION, GHANA

Agricultural Mechanisation Support Engagement

Equipment, agricultural inputs and transport coordination were brought together for an expanding production operation, allowing several supply categories to be managed through one commercial relationship.

CLIENT PROFILE

Regional agribusiness operator (identity withheld)

CAPABILITIES

Agribusiness · Procurement · Logistics

THE PROBLEM

- Expansion required machinery, inputs and spares arriving in step with the planting calendar, not after it.
- Multiple operating locations created fragmented ordering and inconsistent delivery performance.
- Equipment decisions were being made without a view of parts availability or service support.

THE APPROACH

01 Operational review

Mechanisation needs were mapped against the production calendar and the capacity of each operating location.

02 Equipment sourcing

Machinery was selected with parts availability, service support and operating conditions weighted alongside price.

03 Input programme

Recurring agricultural inputs were placed on a scheduled supply programme instead of reactive ordering.

04 Distribution

Transport was consolidated across locations to reduce cost per delivery and stabilise arrival dates.

TIMELINE

Weeks 1-2

Assessment

Production calendar review and mechanisation requirement definition.

Weeks 3-7

Sourcing

Machinery and input sourcing across local and import channels.

Weeks 8-14

Delivery & commissioning

Equipment delivery, commissioning support and spares provisioning.

Ongoing

Recurring supply

Scheduled input replenishment and logistics coordination.

SCOPE DELIVERED

- Agricultural machinery
- Implements and attachments
- Crop and livestock inputs
- Spares and consumables
- Multi-site distribution
- Recurring supply programme

RESULTS

4

Supply categories under one commercial relationship

3

Operating locations served on a single schedule

Seasonal

Deliveries aligned to the production calendar

The operator gained one integrated sourcing and delivery partner across machinery, inputs and logistics, with supply timed to production rather than to paperwork.

ENGAGEMENT CASE STUDY · WESTERN REGION, GHANA

Industrial Supply & Specialist Sourcing Engagement

Specialist components, PPE and technical consumables were sourced across international supply markets with freight, documentation and inland delivery coordinated as a single scope of work.

CLIENT PROFILE

Industrial operator (identity withheld)

CAPABILITIES

Industrial · International Trade · Logistics

THE PROBLEM

- Critical replacement components had no dependable local source, exposing operations to downtime risk.
- Import documentation and clearance were handled separately from purchasing, creating delays at port.
- Safety consumables were ordered reactively, with inconsistent specification compliance.

THE APPROACH

01 Criticality mapping

Components were classified by operational criticality and lead time to establish what required forward cover.

02 International sourcing

Manufacturer and distributor channels were engaged across Europe, Asia and the Middle East against technical specification.

03 Landed-cost planning

Incoterms, freight mode, duty and inland movement were priced at the point of sourcing, not after purchase.

04 Single-scope logistics

Freight, documentation, clearance support and inland delivery were coordinated as one accountable scope.

TIMELINE

Weeks 1-2

Specification & mapping

Technical review and criticality classification.

Weeks 3-6

International sourcing

Supplier engagement, quotation and compliance verification.

Weeks 7-11

Freight & clearance

Consolidated freight, documentation and clearance support.

Weeks 11-13

Inland delivery

Inland movement, site receipt and stock hand-over.

SCOPE DELIVERED

- Specialist replacement components
- PPE and safety equipment
- Technical consumables
- International freight coordination
- Customs documentation support
- Inland transport to site

RESULTS

3

International supply markets engaged

1

Accountable scope from source to site

Landed

Cost basis agreed before purchase, not after

The operator replaced a fragmented import chain with one accountable relationship covering sourcing, freight, clearance support and delivery.

ENGAGEMENT CASE STUDY · ACCRA, GHANA

Enterprise Technology Deployment Engagement

Endpoints, network infrastructure, communications equipment and structured cabling were sourced and coordinated for an office expansion, positioning technology as part of a complete operational solution.

CLIENT PROFILE

Multinational technology organisation (identity withheld)

CAPABILITIES

Technology · Procurement · Deployment

THE PROBLEM

- Hardware, cabling and communications were being bought from unrelated vendors with no deployment owner.
- Fit-out dates were fixed, leaving no tolerance for staggered or incomplete arrivals.
- Equipment specifications had to satisfy a global standard while being sourced locally where possible.

THE APPROACH

01 Deployment schedule

A bill of technology was built against the fit-out programme, floor by floor, with dependencies made explicit.

02 Standards-aligned sourcing

Local supply was used where it met the client's global standard; the balance was sourced internationally.

03 Consolidated delivery

Hardware, passive infrastructure and accessories were consolidated so each floor received a complete set.

04 Deployment support

Cabling, installation and commissioning resources were coordinated alongside the equipment supply.

TIMELINE

Weeks 1-2

Requirement & standards

Bill of technology and compliance alignment.

Weeks 3-6

Sourcing

Local and international sourcing against a single specification.

Weeks 7-9

Delivery

Consolidated floor-by-floor delivery.

Weeks 9-12

Deployment

Cabling, installation, commissioning and hand-over.

SCOPE DELIVERED

- Enterprise endpoints
- Network infrastructure
- Communications systems
- Structured cabling
- Software and licensing support
- Installation and commissioning coordination

RESULTS

1

Bill of technology across hardware, passive and software

0

Separate vendor interfaces left with the client

Floor-by-floor

Complete sets delivered to the fit-out programme

Technology arrived as a complete operational solution tied to the fit-out programme, rather than a series of standalone product purchases.

ENGAGEMENT CASE STUDY · TEMA PORT, GHANA

Regional Trade & Logistics Engagement

International sourcing was combined with freight coordination, clearance support and inland distribution, connecting an overseas supply market with a Ghanaian operating location under one accountable relationship.

CLIENT PROFILE

International manufacturer (identity withheld)

CAPABILITIES

International Trade · Logistics · Procurement

THE PROBLEM

- The manufacturer had product demand in Ghana but no local commercial or logistics presence.
- Documentation errors upstream were generating avoidable delay and cost at port.
- Inland distribution was unmanaged once containers cleared.

THE APPROACH
01 Corridor design

Origin, freight mode, port of entry and inland routing were designed as one corridor with defined hand-over points.

02 Documentation discipline

Commercial and shipping documentation was prepared and checked before departure to protect clearance timelines.

03 Clearance support

Clearance was coordinated with the client's obligations and the port's requirements held in one view.

04 Inland distribution

Warehousing and onward distribution were coordinated to the final operating locations with delivery confirmation.

TIMELINE
Weeks 1–3
Corridor setup

Routing design, documentation standards and cost basis.

Weeks 3–5
Origin sourcing & booking

Supplier coordination and freight booking.

Weeks 5–10
Transit & clearance

Ocean transit, documentation and clearance support.

Weeks 10–12
Distribution

Warehousing, inland movement and delivery confirmation.

SCOPE DELIVERED

- International sourcing
- Freight booking and coordination
- Customs documentation support
- Warehousing coordination
- Inland distribution
- Landed-cost reporting

RESULTS
1

Corridor from overseas source to Ghanaian site

2

Hand-over points instead of an unmanaged chain

Pre-cleared

Documentation prepared before departure

One accountable relationship now spans sourcing, freight, clearance support and inland delivery, giving the manufacturer a working route into the market.

GLOBAL REACH

Ghanaian Roots. Global Commercial Reach.

Sourcing and commercial markets, not office locations.

Africa

Local and regional sourcing, execution and strategic partnerships.

Europe

Specialist equipment, engineering products, technology and manufacturer relationships.

North America

Technology, industrial equipment and specialist commercial sourcing.

Middle East

Trade, logistics, industrial supply and strategic commercial relationships.

Asia

Manufacturing, equipment, technology and large-scale sourcing.

ENGAGEMENT SCALE

- Individual transactions
- Recurring supply programmes
- Multi-category procurement
- Project-specific sourcing
- Infrastructure engagements
- Regional supply requirements
- Long-term commercial partnerships

REQUEST CAPABILITY

Local Accountability. Global Capability.

Tell us what the requirement is and we will coordinate the capabilities around it. PC Empire Limited · Accra, Ghana · West Africa

Engagement profiles are anonymised. Client identities, contract values and commercial terms are released only with written authorisation.